

Tom Salese Memorial Library						
#	Author	Title	Publisher	Year	Subject	Type
1	Adams, Peter	The Wizards's Magic Book	Whitman Publishing Co	1930	magic tricks and how to make them, card telescope, slate writing, nest boxes, black art	soft
2	Amazing Maurice	Paper Bag Magic by Amazing Maurice	Micky Hades	1967	tricks with paper bags	Oversize soft-OSS
3	Ammar, Michael	Aspen Bar Magic (Signed)	Michael Ammar	1990	pocket of mystery, bottle production, bottle vanish, breaded fish, gum trick, sugar trick, floating bill	OSS-oversize soft
4	Ammar, Michael	Magic of Michael Ammar	L & L	1991	restaurant, stand up, style, philosophy, social magic, cups and balls	hard
5	Anderson, Gene & Marshall, Frances	Newspaper Magic	Magic Inc.	1983	Newspaper hats, paper tear, illusions with newspaper, milk pitcher	OSS-oversize soft
6	Anderson, George B	Magic Digest Fun Magic for Everyone	DBI Books	1972	beginner magic routines all settings	OSS-oversize soft
7	Baker, James W	Illusions Illustrated Magic Tricks you can perform	Leerne publications	1984	ropes, dollar in orange, boxing a ring, 10 minute magic show	soft
8	Bannon, John	Return of the Magnificent Seven	L&L Publishing	1989	wild card routine without gimmick cards	soft
9	Baumann, Fred C.	Odyssey of Classic Coin Sleights(signed)	Fred C. Baumann	1983	morrit grip, thumb palm, pinky clip, gimmick coins, coin pulls	OSS-oversize soft
10	Bernard Bilis	Notes de Bernard Bilis Conference	Bernard Bilis	1975	card tricks, quick square change, B.S. Move	OSS-oversize soft
11	Bey, Mohammed	Okito Coin Box	D. Robbins & Co.	1963	coin magic, Bey's routines	soft
12	Blackstone, Harry	My Life as a Magician	Minstrel Paperback	1992	autobiography of Harry Blackstone Jr with Charles & Regina Reynolds	soft
13	Bobo, J.B.	The New Modern Coin Magic	Magic Inc.	1952	Coin classic, boxes, stage coin magic, art of sleeving, cuffing	Hard
15	Bundy, John	Well Seasoned Magic	Bundy, John	1985	Magic for holidays and seasons	soft
16	Burger, Eugene	Secrets and Mysteries for the Close-up entertainer	Philip Willmarth	1982	drawing the line, silence, discipline, signed card , torn card, séance	soft
17	Burger, Eugene	Intimate Power	Philip Willmarth	1983	psychological presentations for the close up entertainer	soft
18	Burger, Eugene	The Craft of Magic and Other Writings	Philip Willmarth	1984	craft, tools, honesty, restaurant magic, presentation style,	soft
19	Christopher, Milbourne	50 Tricks with Thumb Tip	D. Robbins & Co.	1976	a manual of thumb tip magic	soft
20	Corrinda, Tony	13 steps to Mentalism	Tannen Magic	1968	Mentalism, swami, techniques tricks	Hard
21	Crush, Peter	Folding Coin Secrets	Peter Crush	1981	Folding coins routines	soft
22	Curry, Paul	Out of the Hemisphere	DARYL Prod	1989	separate red from black cards	soft
23	Cyprian, Father	The Light Touch of Father Cyprian (signed)	Father Cyprian	?	Breather Crimp, 4 of a kind, card stab, Henry Christ bequest	OSS
24	Cyprian, Fr	Father Cyprian Lecture Notes #11	father Cyprian	1989	torn and restored card, card stab, card in wallet, card rise, mirror aces	OSS
25	Daryl	Printing-Daryl's routine for Dominique Duvivier's effect)	DARYL Prod	1989	for use with Duvivier printing trick	OSS
26	Denhard, Harold	How to Do Rope Tricks	Magic Inc.	1973	Rope Tricks	soft
27	Douglas, Bert	Old Tricks made New	Bert Douglas	1941	comedy magic table, moth and card, rising card from hat, magic whistle, backward magician, repeat clippo, \$20 mystery, Beer, wand tip, many purpose pistol,	soft
28	Duval, Ade	A Rhapsody in Silk-World Famous Duval Silk Production	Ireland Magic Company	1962	silk production, gimmicks, box, silk design, suitcase,	soft
28.1	Easley, Bert & Wilson , Eric	Doing Magic for Youngsters	D. Robbins & Co.	1972	philosophy and tricks for children's shows	soft
29	Feld Entertainment	Siegfried & Roy at the Mirage	Feld Entertainemnt	1998	souvenir brochure	soft
30	Fetsch, Hen	Milk Pitcher Magic	D. Robbins	1962	100 routines for Vanishing Milk Pitcher	soft
31	Fetsch, Hen	Chinatown Quarter Magic	Louis Tannen		Coin magic	soft
32	Fitzkee, Dariel	Magic by Misdirection book 3	Jacobs, Lee	1975	theory book-psychology of deception	Hard
33	Fitzkee, Dariel	Showmanship for Magicians	St. Raphael House	1943	theory book-	Hard
34	Fitzkee, Dariel	The Trick Brain	St. Raphael House	1944	tool to help magicians Create	Hard
35	Fitzkee, Dariel	Rope Eternal-Six ways to restore a rope	D. Robbins & Co.	1984	ways to restore a rope	soft
36	Frost, Ron	Tricks from the Wax Museum	D. Robbins & Co.	1980	magic effects using wax	soft
37	Frost, Ron	After the Force Ron Frost's Card Miracles (signed) with DVD	Camirans Academy of Magic	2004	Ron Frost Card Tricks with performance only DVD	Hard
38	Fulves, Karl	The Magic Book-	Little, Brown & Company	1977	close up, cards, coins, rope, mental, comedy, gambling, etc	OSS
39	Furst, Arnold	Kid Stuff Vol 6 Magic for Monsters	Magic Inc.	1960	magic show, egg bag, basic principles, complete 1 hour show	soft
40	Ganson, Lewis	Routine Manipulation Finale	H Clarke & Co.	1954	cards, coins, rings, various, anti gravity glasses	Hard
41	Ganson, Lewis	The Dai Vernon Book of Magic	H Clarke & Co.	1994	cards, ball and cone, linking rings, three ball, cups and balls	Hard
42	Ganson, Lewis	Card Magic by Manipulation	Tannen's	1976	card manipulation, gloves, produce single cards, fans, card prep	soft
43	Ganson, Lewis	A New Look at Card Fans	Supreme Magic	1978	photos, card fan handbook	soft
44	Garcia, Frank	Exclusive Card Miracles	Garcia, Frank	1980	book for experienced card magicians, crazy deck, supreme control etc Wild Card, 3 card monte, bullseye, Fr Cyprian	soft
45	Garcia, Frank	Sponge Balls	Gene Gordon	1960	Sponge balls routines ideas moves	soft

46	Garcia, Frank	Exclusive Card Miracles	Frank Garcia	1980	book for experienced card magicians, crazy deck, supreme control etc	soft
46.1	Garcia, Frank	The Elegant Card magic of Father Cyprian	Frank Garcia	1980	Swindle Cut aces, one handed cut,spectrum effect, quick change,Poetry of Magic etc.	soft
46.2	Garcia, Frank	Exclusive Card Secrets	Frank Garcia	1980	NY Opener, False cut, oil and water, Shake and find, tip of iceberg, double kicker, impossible location,	soft
46.3	Garcia, Frank	The Close-up Magic of Frank Garcia Part 1	Frank Garcia	1982	poetry in motion, copper/silver transposition, artanis techniques etc.	soft
46.4	Garcia, Frank	The Close-up Magic of Frank Garcia Part 2	Frank Garcia	1982	spongeballs, wild card, cups and balls,	soft
46.5	Garcia, Frank	The Very Best of Cups and Balls	Frank Garcia	1979	Cups and Balls Routine	soft
46.6	Garcia, Frank	Don't Bet on it Real Secrets 3 Card Monte(signed)	Frank Garcia	1978	Tricks of 3 card monte and street games	soft
47	Gardner, Martin	After the Dessert	D. Robbins & Co.	1983	tricks with cigarettes coins matches silverware napkin salt shaker	soft
48	Gibson, Walter & Young, Morris	Houdini on Magic	Dover Publications	1952	Houdini stage tricks, escapes, spooks, pick pockets	soft
49	Gibson, Walter & Young, Morris	Houdini on Magic	Dover Publications	1953	Harry Houdini's writings about magic	soft
50	Ginn, David	Professional Magic for Children	Scarlett Green	1976	snake can, mis-made flag	Hard
51	Ginn, David	Magical Monsters for Kids I Love (Signed)	Scarlett Green	1984	Monster themed magic for children	Hard
52	Ginn, David	Sure- Fire Magic (signed)	David Ginn Lecture	1979	appearing wand, flowers or silk, cut and restored light bulb, card in clear plastic,, comedy rabbit production, handkerchief Gamble,tricky bottles,cut and restored neckerchief, coca cola production	soft
53	Gordon, Gene and Garcia, Frank	Billiard Balls Frank Garcia	Gene Gordon	1960	manipulation of billiard balls- Frank Garcia	soft
53.1	Goshman, Albert	Magic by Gosh	Albert Goshman	1985	shirt bio, copper/silver, coin in glass, nudist deck, cards thru newspaper, vanish 10 coins,tenkai vanish , toss vanish	hard
54	Gravatt, Glenn	50 modern card tricks you can do	Lloyd Jones	1977	Cards, dice	soft
55	Green, Cliff	Professional card magic	Tannen Magic	1979	cards	soft
56	Harkey, David	Simplicities	Ben Harris	1988	lifesavers, can opens. Cards , coins, penlight thru table, coin in bottle	OSS
57	Harris, Ben	Premier Elastic Threads	BHM Industries	1989	Elastic threads, the slider, enchanted butterfly, smoke ring, flying pip, floating card	OSS
58	Harris, Paul	Close-up Entertainer	D. Robbins	1979	cards, coins	Hard
59	Harris, Paul	Supermagic	D. Robbins	1977	ace trap, library card, hi ho silver,grasshopper, coin. Pdq coins	soft
60	Harris, Paul	The Inner Circle	Chuck Martinez	1980	card trick with rubber bands	soft
61	Harris, Paul	Close-up Seductions	D. Robbins & Co.	1984	déjà vu, Blue Tattoo, Too slick, wonder woman	hard
62	Harris, Paul	Cardboard Connection-linking card routine	D. Robbins & Co.	1977	world's only linking card routine	soft
62.1	Harris, Paul	Las Vegas Close-Up	D. Robbins & Co.	1978	Pen-ultimate,paper chase, silver/slide, Korem's Card on Tie, Las Vegas Leaper, Looy's False Count	soft
63	Harris, Paul	P.H. Breakthrough	Chuck Martinez	1981	a deck of cards dematerializes and appears in closed card case	soft
64	Houdini, Harry	Yar, The Primeval Man	Harry Houdini	1921	Fiction story by Harry Houdini	soft
65	Houdini, Harry	Houdini's Paper Magic	Magico Magazine	1922	origami, paper folding, torn and restored cigarette paper, tangrams , paper puzzles, by Houdini	soft
66	Houdini, Harry	America's Sensational Perplexer!--Harry Houdini	Wilsons	?	account of Harry Houdini's trip abroad 1900-1903	soft
67	Hugard, Jean	The Royal Road to Card Magic	Faber and Faber	1949	cards-	Hard

68	Hugard, Jean	Thimble Magic	Tannen Magic	1943	thimble magic	soft
69	Hugard, Jean	Money Magic	D. Robbins & Co.	1937	magic with bills envelopes cigarettes	soft
70	Hugard, Jean	Silken Sorcery	Louis Tannen	1975	folding silks, producing, vanishing,dyeing,20th century, tricks, ties, stillwell silk act	soft
70.1	Jennings, Larry	Larry Jennings on Card & Coin Handling	J.W. Busby	1977	Coins, Cards, Chop cup	soft
71	Jones, Lloyd	The Dime and Penny	Lloyd E. Jones	1977	several tricks with domes and pennies	soft
72	Joseph, Eddie	How to Pick Pockets	Abbotts Magic	1940	pick pocketing	soft
73	Kaufman, Richard	Williamson's Wonders	Richard Kaufman	1989	coin vanish cards whirlybird silk vanish, thee card trick	hard
74	Kaufman, Richard	Complete Works of Derek Dingle (signed)	Richard Kaufman	1982	nest of boxes, cards, sorcerer strikes, wild move	hard
75	Kaufman, Richard	Coin Magic	Richard Kaufman	1981	David Roth, Sol Stone, Edward Marlo, Slydini, Geoffrey Latta	hard
76	Kozlowski, Mike	Hundred Dollar Bill Switch	Mike Kozlowski	1977	100 dollar bill switch	OSS
	Kraft, Frederick & Kraft, Arthur	Coin Magnetrix Gems of Magic Book 3	Paul Diamond	1973	coin magic- magnetic coins	soft
	Kunard, Professor R	The Book of Card Tricks	Bazaar, Exchange, & Mart	1930?	card tricks, illustrated	hard
79	La Monica, Joseph	La Monica's Balloon Sculptures	Joseph La Monica	1976	16 balloon sculptures poodle bee swan clown penguin rabbit dove monkey fruit basket coyote,	soft
80	Le Paul, Paul	The card magic of Le Paul	D. Robbins	1959	Advanced cards and moves	soft
81	Lees, Walt	More Money Magic of Mike Bornstein	Magico Magazine	1984	hydrostatic bill, stretch a bill, stand up bill, elusive president	soft
82	Lewis, Jerry	Jerry Lewis Books of Tricks and Magic	Random House	1962	weeping coin, magic crayon, matchstick, match eating bandana, dollar bill & bottle, square trick, walking man	Hard
83	Leyton, Lawrence	My First Magic Book	Dorling Kindersley	1993	Giant glove, ribbon fountain, ring and rope, dancing matchbox, bunny in box, cards	hard
84	Londono, Max	Ultimate Newspaper Tear	Louis Tannen	1980	illustrated newspaper tear	OSS
85	Lorayne, Harry	Best of Friends	Harry Lorayne	1982	cards-big book-lots of contributors-Jennings, Yedid	Hard
86	Lorayne, Harry	The Magic Book-beginners book...	Harry Lorayne	1977	Beginners guide to anywhere sleight of hand-cards, coins	Hard
87	Lorayne, Harry	Trend Setters	Harry Lorayne	1990	All Harry Lorayne tricks-signed, mostly cards	Hard
88	Lorayne, Harry	The Great Divide(signed)	Harry Lorayne	1972	Fantastic deal jog	OSS
89	Lorayne, Harry	Rim Shots	Harry Lorayne	1973	card tricks	soft
90	Lorayne, Harry	Close-up Card Magic	D. Robbins & Co.	1976	Card tricks	hard
91	Lorayne, Harry	My Favorite Card Tricks	Tannen Magic	1965	12 card tricks, one eyed Jack, color coincidence, out of my control	soft
92	Lorayne, Harry	P.S. Personal Secrets	D. Robbins & Co.	1964	card tricks, four of a kind, red black fantasy , 10 card puzzler, color quickie,revers-all, magician gambler, leap frog , four more	soft
	MacDougall, Michael	Card Mastery -expert at card table-(Erdnase)	D. Robbins & Co.	1975	card identification, subway dealing, culling, stacking,	soft
94	Marlo, Edward	The Cardician	Ireland Magic Company	1987	Cards	OSS
95	Marlo, Edward	Action Palm , revolutionary card trick , chapter 2	Edward Marlo	1956	card and palming	soft
95.1	Marlo, Edward	The Multiple Shift	Edward Marlo	1961	The multiple shift-cards	soft
95.2	Marlo, Edward	The Tabled Palm	Ed Marlo	1957	palming a pack of cards sitting on table	soft
	Marshall , Frances ed.	The Sponge Book	Magic Inc.	1960	how to do sponge balls. Albert Goshman etc.	soft
97	Marshall, Frances	Wanna Bet?	Magic Inc.	1978	smart alec bets and feats	soft
98	Marshall, Frances Ireland	Kid Stuff Vol 2	Magic Inc.	1981	magic laundry, journey, misers dream, banana, magic cake, magic Easter eggs, Chinese ticks, Santa production	soft
99	Marshall, Frances Ireland	Kid Stuff Vol 3	Magic Inc.	1981	Swiss kid, safety show, castle, shop, circus, magicland, sugar pops,traffic light, rabbit production wringer, mutilated parasol	soft
100	Marshall, Frances Ireland	Kid Stuff Vol 1	Magic Inc.	1954	puppet rabbit, foxwell paper race,wand,rope, mentalism, stomach ache tube,birthday,clown alleyhotdogs, safety, 12 card tricks- sleight of foot, voice betrays, card in pocket, obliging card, puzzler	soft
101	Maxwell	Clever Card Tricks Anyone can DO	Tannen's			soft
102	Maxwell, Mike	Michael Skinner's Ultimate 3 Card Monte	L&L Publishing	1990	3 card monte- no sleight of hand	soft
103	McComb, Billy	Billy McComb Drops in for a Chat (signed)	McComb, Billy	1987	match folder & Napkin, salt vanish, restore wallpaper,hummer whirling card, Himber wallet, transposition,credit card tricks	soft
104	Mentzer, Jerry	Counts Cuts moves and Subtlety	Mentzer, Jerry	1977	cards	soft
105	Mentzer, Jerry	Basic Skill with Cards	Jerry Mentzer	1983	False cuts, False shuffles, controls, sleights, forces, palming	soft
106	Mentzer, Jerry	Master Ball and Silk Manipulation	Jerry Mentzer	1973	silk production, ball vanish	soft
107	Mentzer, Jerry	Silk Potpourri	jerry Mentzer	1979	double knot silks, triple silks, novel 20th century, silk shower, silk production, splitting silks, visible color change, blendo,	soft
108	Merrill, R.D.	Merrill's Knife Book	Robert Lee Jacobs	1981	Pen knives, color change, snap change, silks and knife	soft
109	Minch, Stephen	The Vernon Chronicles-Further Lost-Inner Secrets-Vol 3	L&L Publishing	1989	cards, sleights	Hard

110	Mishell Ed & Hurwitz, Abe	Elastrix (Novel-Tease)	Magico Magazine	1979	Rubber band magic, clips, coins	OSS
111	Mishell, Ed	Hold-out Miracles	Tannen Magic	1976	magic with hold out device up sleeves	soft
112	National Magic Co.	National Magic Company Catalog Number \$	National Magic Company	1942	Catalog of magic tricks	soft
113	Osborne, Tom	Napkin Folding	D. Robbins & Co.	1972	24 napkin folding ideas dinner table and stage	soft
114	Osborne, Tom	Cups and Ball Magic	Lee Gray	1973	cups and balls	soft
115	Ouellet, Gary	Eric DeCamps Coin Connection Masters of Magic Vol2 No. 1	Camirand Academy	1986	Homing Coins, Travel Agents, Foreign Exchange, patter	OSS
116	Ouellet, Gary	Silver Passage, Garry Ouellet Hirata Masters of Magic Vol1 No. 3	Caimand Academy of Magic	1982	coins through table	OSS
116.1	Osterlind, Richard	Breakthrough Card System	Jeff Busby Magic	1983	Stacked Deck system	soft
116.2	Power, Chris & Johnston, Johnny	The Laid Back Lecture	Chris Power & Johnny Johnston	1986	subtle sandwich, coin production, coins across, thru silk, card from box, Cointraption	soft
117	Racherbaumer, Jon	Ascanio Spread	Magic Limited	1976	Ascanio, Ed Marlo, Eugene Castillon	OSS
118	Read, Ralph ed.	The Three Shell Game	Lee Gray	1975	33 routines with pea and shells	soft
119	Robson, Stuart	Flash Paper Tips	D. Robbins	1937	flash paper	soft
120	Roth, David	David Roth's Expert Coin Magic	Richard Kaufman	1985	magic in the hands, coin box magic, magic at the table	hard
121	Samelson, Peter	Theatrical Close-up	Magical Productions	1984	great book, cards, coins, cigarettes	soft
122	Sands, George	Balloon Modeling Course Vol 1	George Sands	1971	balloon hats, animals, fruit, techniques hints	soft
123	Schindler, George	The Balloon Sculpture Book	Balloon Concepts Inc	1987	illustrated beginner balloon sculpture	soft
124	Shute, Merlyn	The How to Book of the Chop Cup	Morrissey Magic	1987	chop cup moves routining patter	soft
125	Stadelman, Paul	Ventriloquism of Today	Paul Stadelman	1963	art of ventriloquism	OSS
125.1	Steinmeyer, Jim	Hiding the Elephant	Carroll & Graf	2003	history of illusionists and how they performed their tricks	hard
126	Stevenson, A	75 Tricks with a Stripper Deck	Wizard Books	1962	stripper deck tricks	soft
127	Tannen	Stars of Magic	D. Robbins & Co.	1975	Scarne, Dai Vernon, Bert Allerton, Leo Horowitz, Jarrow, Francis Carlyle, Jacob Daley, Slydini, Ross Bertram,	hard
128	Tannen's	Catalog of Magic 15	Tannen's	1985	number 15	hard
129	Tannen's	Catalog of Magic 16	Tannen's	1989	number 16	hard
130	Tarbell, Harlan	Tarbell Course in Magic #2	Tarbells System Inc	1927	lessons 20-33-wands paper, handkerchief, rope rising cards	Hard
131	Tarbell, Harlan	Tarbell Course in Magic #3	Tarbells System Inc	1927	lessons 34-45, money, rabbit and dove cards-contents Vol 1 & 2	Hard
132	Tarbell, Harlan	Tarbell Course in Magic #6	D. Robbins	1954	lessons 72-83, stage illusions, escapes, novelty	Hard
133	Tarbell, Harlan	Tarbell Course in Magic #7	D. Robbins	1972	lessons 84-92-mental, cards, novelty, rope illusions	Hard
134	Tarbell, Harlan	Tarbell Course in Magic #5	D. Robbins & Co.	1976	Unique magic, hat and coat productions, Liquid magic, rope, Egyptian Mummy, Contents Vol 1-4	hard
135	Tarbell, Harlan	Tarbell Course in Magic #4	D. Robbins & Co.	1978	needles, razor blades, thimble, mentalism, thumb tie, linking rings ,slate, silks, ribbons,	Hard
136	Tarbell, Harlan	Tarbell Course in Magic #1	Tarbell systems Inc.	1927	lessons 1-19-coins, cards, thumb tip, silks, eggs, paper	Hard
137	Tarr, Bill	Now you see it, Now You don't! lessons in sleight of hand(signed)	Vintage Books	1976	coins, cigarette, cups and balls, rope, illustrated	OSS
138	Tarr, Bill	101 Easy-to- Learn Classic Magic Tricks	Vintage Books	1977	tricks with simple equipment, graded as to difficulty	OSS
139	Taub, Jacob	The Doc and his Deck	Louis Tannen	1976	close up magic cards	hard
139.1	Thompson, J.G. Jr.	Top Secrets of Magic	Tannen Magic		magic with small objects, peas, rings, cups & balls, paddle, cards, tarot	soft
139.2	Thurston, Howard	Card Tricks	Stein Publishing	1903	Card tricks, continuous front back hand palm,	soft
140	Vernon, Dai	Dai Vernon's Select Secrets	Tannen Magic		Nelson Downs Impromptus, cigarette switch , auto gambler, royal marriages, little dictators ,Topping the deck, cards, coins, snowstorm	soft
141	Wakeman , Randy	Randy Wakeman presents	Randy Wakeman	1989	Overclock. Emergency card, odd one, head forker	hard
142	Wakeman, Randy	Formula One Close Up (signed)	Randal Wakeman	1985	Wakeman and Ed Marlo, Cards	OSS
143	Wakeman, Randy	Randy Wakeman's Special Effects (signed)	Randy Wakeman	1987	Card effects, Ed Marlo Mysteries	OSS
144	Wallace, Irving	The Fabulous Showman The life and times of PT Barnum	Alfred Knopf	1959	Biography of PT Barnum	Hard
145	Walsh, Audley	Sponge Ball Manipulation	Tannen Magic	1947	routine with sponges by Kozak	soft
146	Weigle, Oscar & Dell, Alan	The Money Magic of Mike Bornstein	Magico Magazine	1981	floating bill , torn and restored bill, cards to dollar	OSS
147	Weik, Timothy & Marlo, Edward	Three More Practical Miracles with E Pluribus Unum	Metempirical Magic	1981	Cups and Balls, Jig Saw puzzle, Acme Cardboard Magnet	soft

148	Williams, Beryl and Epstein, Samuel	The Great Houdini	Scholastic Book Services	1951	Biography of Harry Houdini	soft
149	Youngquist-editor	Magic Handbook, 100 life of party tricks No.18 No 589	Science & Mechanics	1961	Black art table, chemical magic, escapes etc	soft